

## WELCOME

## Welcome to our August edition

**RECIPE OF THE MONTH**  
Green Beans & Broccolini  
with Bacon Balsamic Dressing

Last week, I had the pleasure of turning 40, and it's funny most people expect you to be depressed about being "over the hill", and then some tell me "life begins at 40". For me, I feel blessed to be healthy and enjoying my life. As you get older, you begin to appreciate more of those special moments and the small things in life. I am happy to have both my parents who are young at heart and healthy, I am happy to have two great brothers and their families, I am happy to have a loving husband and beautiful daughter, I am happy to have some awesome friends, and I am happy to work with great people. I am grateful for my life.

**BUSINESS**  
Six Things Kids Can Teach Us  
About Business

Please take some time out this weekend to appreciate all the wonderful things you have in your life.

**INDUSTRY**  
Department of Immigration  
and Border Protection

Enjoy!

**TECH INSIDER**  
Driverless Taxi Pods in India

Regards  
Julianne Madden

## Recipe of the Month Green Beans and Broccolini with Bacon Balsamic Dressing



You had me at Bacon Balsamic Dressing.....

### The Ingredients:

300g green beans, trimmed and blanched  
2 bunches broccolini, trimmed and blanched  
50g butter  
¼ cup (60ml) olive oil  
2 eschalots (French shallots), chopped  
3 rashers bacon, trimmed and chopped  
½ cup (80ml) lemon juice  
1 tablespoon balsamic vinegar  
sea salt and cracked black pepper

### The Method:

To make the bacon balsamic dressing, place the butter and oil in a medium non-stick frying pan over medium heat and stir until the butter is melted. Add the eschalots and bacon and cook for 5-7 minutes or until the bacon is golden. Add the lemon juice, vinegar, salt and pepper and cook for a further minute. Add the beans and broccolini and cook for 2-3 minutes or until warmed through. Serves 8.



Written by Jock Fairweather for Smart Company

When I was first asked to mentor a group of high school kids who were budding entrepreneurs I thought, “sure, that’ll be easy – I can add value”. What I didn’t realise was just how much I would learn from them.

Here were a bunch of kids, seemingly unfazed by usual teenage problems, focused entirely on chasing their dreams. There was not an ounce of self-consciousness. They see a problem and a solution, wasting no time dwelling on the barriers between them and their dreams. Money and notoriety is not their motivation, but passion.

While life-experience goes some way to helping your business thrive, there are big lessons you can learn from the younger generation. Here are a few of my takeaways:

### 1. Take every day as a new adventure

As we grow older, we begin to settle into the humdrum of adult-life. We silence our dreams because of the uncertainty it brings, in favour of a regular income and the luxury of being able to afford the weekly grocery bill. Kids are experts in searching for the adventure in everyday life. They’re constantly exploring and experimenting. Their youth means they’re not hindered by their experiences. They’re open to the possibility of anything, making them more agile and accepting of suggestions and opportunities. If you’re too busy focusing the end goal, you shut yourself off to the possibility of things that are presently available to you.

### 2. Don’t be afraid to ask ‘why?’

Kids are constantly asking questions. Their thirst for knowledge knows no boundaries. They’re information seekers – constantly asking, “Why? Why? Why?”. Kids instinctively ask “why” and work backwards. Think, Apple, Martin Luther King and the Wright brothers. Long before Apple was a world powerhouse, it was a startup founded by the big-dreamer, Steve Jobs.

His brilliance was in his positioning and making the complicated simple by answering the question “why?”. All inspired leaders and organisations start with “why?” because it establishes purpose for what they’re doing and why other people should care too.

### 3. Ignorance is bliss

Kids are able to dive into things head-first because they often don’t have the knowledge or life-experience to shock them out of starting. While knowledge is an incredible resource, it can be detrimental if harnessed incorrectly. If you over analyse your business model, giving too much weight to the risks, you’ll never start a business in the first place. No business is completely risk free.

### 4. Live like there’s no such thing as stress

Don’t take your life so seriously – have fun in business! You don’t need to be chained to a desk for 12 hours of the day to be productive. Kids are constantly learning throughout the day but, to them, it feels like they’re playing because they’re enjoying what they’re doing. While your daily tasks may be a little more mundane than tasks assigned to a kid, how you feel about these tasks and how your body responds to them is within your control. Try mixing up your work environment – maybe start the day reading work-related materials in a coffee shop. Or if you need to solve a problem, go for a short walk to consolidate your thoughts. Even though you’re working, you will trick your body into thinking you’re in a more relaxed state.

### 5. You don’t need coffee for energy

Do you jump out of bed bursting with energy? Kids do. This is because they’re enthused and energised by what is to come. Kids have no concept of what day of the week it is – everyday is a new day, with new adventures and things to learn. What drives them is curiosity of what will be different from the previous day. If you wake up feeling lethargic, try energising your brain by taking a new route to work or striking up conversation with someone who would usually pass you by. All these actions are unpredictable and will automatically alert your brain to the possibilities of the day.

### 6. Chase the dream, not the money

Kids are intrinsically motivated; they read, play and paint because they’re interested in these activities. When you do something for your own enjoyment, it is because you’re intrinsically motivated. Kids are motivated by their dreams and not by extrinsic factors such as money or fame. If you look at those who are the exceeding professionally, like Warren Buffett or Bill Gates, they’re motivated by passion for what they do. Money is a result of their success but not the driving factor.

### Australian Criminal Intelligence Commission's Illicit Drug Data Report

The release of the ACIC's *Illicit Drug Data Report 2014-15* highlights the integral role the Australian Border Force (ABF) has in preventing illicit drugs entering Australia.

During the 2014-15 financial year, the ABF made a record 3479 detections of amphetamine-type stimulants (ATS) (excluding MDMA) at the border. The number and weight of MDMA detections at the border were the second highest on record with 3578 detections and more than 2000 kilograms seized.

During the same reporting period, the ABF also conducted record numbers of detections of: cannabis, LSD and psilocybin; GHB, GBL and ketamine and benzodiazepine, opioids and steroids. There was also an increase in the number of detections of heroin and cocaine on the previous reporting period.

These seizures at the border demonstrate the ABF's continued vigilance in combatting the illegal drug trade.

Since the reporting period, ABF investigators have continued to conduct searches across all import streams – international mail, air cargo, sea cargo and air passenger and crew.

In 2015-16 to 31 May, the ABF—in collaboration with its partners—made record detections of illicit goods, including more than 16,000 detections of dangerous drugs and precursors.

The targeting and seizure of methamphetamine and crystal methamphetamine (ice) continues to be a priority for the ABF, with large quantities continuing to be detected at the border.

In the past three months the ABF has been involved in the detection and seizure of about 200 kilograms of methamphetamine near Geraldton in Western Australia worth about \$200 million, and a further 275 kilograms of crystal methamphetamine in Melbourne with a street value of about \$275 million. These seizures followed the detection by ABF officers of more than 700 litres of methamphetamine in NSW worth more than \$1 billion.

The ABF is continuing to strengthen its targeting approach at the border. This includes through enhanced domestic and international law enforcement and regulatory relationships focussed on real-time intelligence sharing.

### Four million illicit cigarettes seized

The Australian Border Force (ABF) has seized more than four million illicit cigarettes after they were shipped to Australia from Korea.

The cigarettes had a potential street value of up to \$3.5 million and the total amount of duty evaded is \$2.2 million.

On 29 July, ABF officers located the cigarette sticks comprising the 'Otto' and 'Figure' brands.

The contents of the container, originating in Korea, were declared as toilet seat covers and trash cans.

The ABF subsequently led an operation to identify and arrest the alleged importer. ABF officers arrested a 43-year-old Korean national and executed a search warrant at a residential property in Auburn, Sydney late Tuesday night.

Acting Commander Lesley Dalton said the ABF is actively investigating and working to dismantle the importation of illicit tobacco at the border.

"The dangerous health risks associated with cigarettes are well known; however, illicit cigarettes pose an even greater risk as the source of the tobacco and the conditions in which it is manufactured are unknown," Acting Commander Dalton said.

This seizure follows the attempted importation of 2.5 tonnes—or 1.5 million sticks— of illicit cigarettes and the arrest of four Korean nationals in Sydney in June and the seizure of 13 million smuggled cigarettes in Melbourne in April.

"The ABF is committed to reducing the illicit tobacco trade in Australia and these results reinforce this," Acting Commander Dalton said.

The Korean national has been charged with Customs Act offences in relation to smuggling and possession of illicit tobacco products.





**In an Indian city that hasn't had a functioning government in 40 years (these days, it's run mostly by corporations), federal oversight from New Delhi is finally relieving some of the burden — with driverless taxi pods.**

In 2001, Gurgaon, India had 173,000 people. Today, it's nearing one million. All those extra people have made traveling on roadways incredibly difficult, to the point where the government sees leaving the roads altogether as one of the only immediate solutions. That's where the Metrino personal rapid transit (PRT) pods come in.

India's federal government has flirted with the idea of opening a rapid transport line to reduce congestion for years, and Gurgaon's PRT pilot project seems poised to be the first of its kind. In the coming weeks, the government will open bidding to global corporations to fund the project's construction. If completed — and the plan is to complete it within the year — the track will feature 16 stations over the eight-mile span between New Delhi and Gurgaon, the Times of India reports.

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Each driverless taxi pod will be able to hold five passengers, and there will be 1,100 pods in operation. So even if they're all filled to capacity, the pods could only lift 5,500 motorists from the roadways at a given time, which may not relieve the city's overall traffic burden. As Business Insider reports, people will have the option to pay more for an express pod, which rushes them straight to their destination without stops in between. For all other routes, the pods work similar to any other public transit system. Passengers wait at a station for the pods to dock before boarding. The pods rise along an elevated track, eventually traveling at average speed of 40 mph.

Under the terms of the agreement, whichever company invests in the PRT system will make its money back in 25 years through ticket sales. The entire project is expected to cost roughly \$136 million. That's not cheap, but if it saves people precious minutes in their commute, it might be worth it.



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